

OCTOBER
2015

MS&P

YACHT BROKERS



SCOTLAND'S BOAT SHOW 2015
9-11 October, Kip Marina
www.scotlandsboatshow.co.uk



BROKERAGE LISTINGS

YACHTS & BOATS BASED HERE AT KIP MARINA FOR SALE WITH
MICHAEL SCHMIDT & PARTNER FOR THE SHOW.
INCLUDED IN THIS LIST ARE OUR BOATS
WE HAVE LYING AT RHU AND FURTHER AFIELD.

We have over 200 boats for sale over four brokerage centres spanning the length and breadth of the county in all the major boating centres of the UK. We also have access to an expansive list of boats through our European Partners, if we don't have what you are looking for we can make enquiries.

Please complete back page to be entered in to our fantastic prize draw for a fantastic 'Rib Charter for up to 5 people' (terms and conditions apply). If you would like a no obligation quote from Navigators & General, Lombard Marine Finance and/or Kip Marina, please indicate by ticking the appropriate boxes inside.

Tel: 01475 529975

www.msandp.uk

ABYA
PROFESSIONAL
YACHT BROKERS



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If you would like to view any of the vessels that are for sale here today, please see our staff at the key desk to register.

1. Register your details at the key desk
2. The key staff will then give you a personal reference number.
3. When you have decided which boat you would like to view, our staff will issue the keys and point you in the right direction!
4. Please be patient as we can only allow one set of keys at a time - there may be other people waiting to view the same boat.
5. Some of our owners have requested accompanied viewing only. One of our representatives will be happy to escort you.
6. Only return keys to the key desk - please do not give the keys to anyone else on the pontoon, including Kip or MS&P Staff!
7. As soon as you have finished viewing, please return the keys, as other people may be waiting to view.

FOR BOATS LYING AT MICHAEL SCHMIDT & PARTNER at RHU MARINA (Rhu Boat Sales)

Throughout the Boat Show our Michael Schmidt & Partner Office at Rhu Marina, G84 8LH on the North Shore of the Clyde will be staffed, so please contact us at the key desk to arrange viewing of any boats lying there. The journey time is 1hr from Kip Marina and 30 min back to join the M8 Southbound.

Unfortunately we may not be able to arrange viewings for boats lying away from our Main office bases during the show. We don't want you to be disappointed, so please contact us before you travel.

If you are interested in viewing a boat lying away, please ask at the key desk for a specification sheet. Please leave your full contact details with a member of staff and we will be in touch with you the following week.

Lying at Kip Marina



Michael Schmidt & Partner Ltd, Michael Schmidt & Partner Ltd - Kip
 The Yacht Harbour, Kip Marina, Inverkip
 Greenock, Renfrewshire, PA16 0AS, United Kingdom
 Tel: +44 (0)1475 529975
 Website: <http://www.michaelschmidt.co.uk> Email: kip@michaelschmidt.co.uk













Sail

Photo	Boat	Price	Boat Name	Location
	44' 2008 Regina 43	GBP 295,000	Nella	Kip Marina Renfrewshire, UNITED KINGDOM
	46' 2007 Island Packet 440	GBP 285,000	Crispus	Kip Marina Renfrewshire, UNITED KINGDOM
	46' 2013 Hanse 445	GBP 199,000 (Tax Paid)	Grey Goose	Kip Marina Renfrewshire, UNITED KINGDOM
	47' 1995 Seastream 465	GBP 169,995	Cantara Of Cluny	Kip Marina Renfrewshire, UNITED KINGDOM
	37' 2007 Hallberg-Rassy 37	GBP 164,500	Jandina	Kip Marina Renfrewshire, UNITED KINGDOM
	41' 2002 Wauquiez 40PS	GBP 115,000	Playtime	Kip Marina Renfrewshire, UNITED KINGDOM
	39' 1985 Nauticat 40	GBP 105,000	Tringa	Kip Marina Renfrewshire, UNITED KINGDOM
	40' 1985 Nauticat 40	GBP 99,000	Northern Way	Coming to Kip Marina Boatshow Argyll & Bute, UNITED KINGDOM
	42' 2007 Bavaria Vision 40	GBP 94,950	TARKA	Kip Marina Renfrewshire, UNITED KINGDOM
	40' 2002 Grand Soleil 40	GBP 89,000 (Tax Paid)	SAPPHIRE	Kip Marina Renfrewshire, UNITED KINGDOM
	42' 2008 Jeanneau Sun Odyssey 42i	GBP 89,000	Windmark II	Kip Marina Renfrewshire, UNITED KINGDOM
	38' 1979 Dart 38 Motor Sailer Ketch	GBP 79,995	Cavok	Kip Marina Renfrewshire, UNITED KINGDOM

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	40' 2007 Dufour 40 Performance Plus	GBP 79,950	Manuka	Kip Marina Renfrewshire, UNITED KINGDOM
	37' 1999 Sweden Yacht 37	GBP 79,500	Alchemist	Kip Marina Renfrewshire, UNITED KINGDOM
	40' 2002 Elan 40	GBP 74,995	Upbeat	Kip Marina Renfrewshire, UNITED KINGDOM
	37' 1975 Meneghetti Edmondo Steelbird 38	GBP 59,995	Alice Fouche	Coming To Kip Marina Renfrewshire, UNITED KINGDOM
	37' 2003 Jeanneau Sun Odyssey 37	GBP 59,995	Tia	Kip Marina Renfrewshire, UNITED KINGDOM
	37' 2006 Bavaria 37 Cruiser	GBP 59,950	Arnemetia	Kip Marina Renfrewshire, UNITED KINGDOM
	41' 1994 Gib'Sea 414	GBP 56,000	Be Happy	Kip Marina Renfrewshire, UNITED KINGDOM
	35' 2003 Hunter Legend 36	GBP 54,995	OSCAR'S LEGEND	Kip Marina Renfrewshire, UNITED KINGDOM
	31' 2009 Beneteau Oceanis 31	GBP 53,750 (Tax Paid)	Grand Cru	Coming To Kip Boatshow Renfrewshire, UNITED KINGDOM
	32' 2008 Hanse 320	GBP 49,995	Induna	Kip Marina Renfrewshire, UNITED KINGDOM
	36' 1986 Contest 36 S	GBP 49,950	Sweet Harmony	Kip Marina Renfrewshire, UNITED KINGDOM
	41' 1988 Jeanneau Voyage 12.50	GBP 49,950 (Tax Paid)	SEJAS	Kip Marina Inverclyde, UNITED KINGDOM

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	32' 1991 LM 33 Vitesse	GBP 49,950	Grasta	Kip Marina Renfrewshire, UNITED KINGDOM
	39' 1990 Tandem 39	GBP 45,000	Sparkle III	Kip Marina Renfrewshire, UNITED KINGDOM
	33' 2001 Bavaria 34	GBP 44,995	ANYWHERE IS	Coming to Kip Marina Renfrewshire, UNITED KINGDOM
	31' 2005 Bavaria 30 Cruiser	GBP 43,500	SUPERNOVA	Kip Marina Renfrewshire, UNITED KINGDOM
	31' 2003 Elan 31	GBP 42,000	Alcyone	Kip Marina Renfrewshire, UNITED KINGDOM
	38' 1988 Sigma 38	GBP 39,995	Highland Spirit	Kip Marina Renfrewshire, UNITED KINGDOM
	34' 1985 Westerly Seahawk	GBP 37,000	Callanish of Clyde	Kip Marina Renfrewshire, UNITED KINGDOM
	34' 1987 Moody 346	GBP 34,995	ORION	Kip Marina Renfrewshire, UNITED KINGDOM
	38' 1968 Nicholson 38	GBP 34,500	Raider	Coming to Kip Boat Show Renfrewshire, UNITED KINGDOM
	31' 1988 Moody 31 MK II	GBP 33,000	LA CERISE	Kip Marina Renfrewshire, UNITED KINGDOM
	30' 1989 Contessa 32	GBP 29,995	ASHLIN	Kip Marina Renfrewshire, UNITED KINGDOM
	33' 1990 Beneteau 35S5	GBP 28,950	Corvi of Emsworth	Kip Marina Renfrewshire, UNITED KINGDOM

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Photo	Boat	Price	Boat Name	Location
	38' 1984 Jeanneau Sunshine 38	GBP 28,500	Red Aye	Coming to Kip Boat Show Renfrewshire, UNITED KINGDOM
	29' 1986 LM 28	GBP 27,000	Minerva II	Coming to Kip Boat Show Renfrewshire, UNITED KINGDOM
	31' 1984 Moody 31	GBP 26,500	Miranda	Kip Marina Renfrewshire, UNITED KINGDOM
	29' 1988 Sadler 29	GBP 25,000	Wind Pilot	Kip Marina Renfrewshire, UNITED KINGDOM
	33' 1980 Moody 33	GBP 25,000 (Tax Not Applicable)	Skat	Kip Marina Renfrewshire, UNITED KINGDOM
	32' 1980 Colvic Atlanta 32	GBP 25,000	Freebird	Kip Marina Renfrewshire, UNITED KINGDOM
	32' 1973 She 32c	GBP 24,950 (Tax Paid)	CHYANDRA	Coming to Kip Boat Show Renfrewshire, UNITED KINGDOM
	40' 1982 John Hanna Carol 36	GBP 23,950	Bonxie	Coming to Kip Boat Show Renfrewshire, UNITED KINGDOM
	28' 1987 Moody 28	GBP 22,950	Murlie	Kip Marina Renfrewshire, UNITED KINGDOM
	28' 1985 Colvic Watson 28	GBP 19,995	CHEERS	Kip Marina Renfrewshire, UNITED KINGDOM
	27' 1985 Moody 27	GBP 19,995	Sea Jay	Kip Marina Renfrewshire, UNITED KINGDOM
	29' 1980 Colvic Watson 28	GBP 19,950	Serendipity	Coming to Kip Marina Boatshow Renfrewshire, UNITED KINGDOM

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Sail

Photo	Boat	Price	Boat Name	Location
	26' 2007 Macgregor 26M	GBP 19,950 (Tax Paid)	Saltire II	Kip Marina Renfrewshire, UNITED KINGDOM
	32' 1984 Sadler 32	GBP 19,950	Flambuoyant	Kip Marina Renfrewshire, UNITED KINGDOM
	33' 1981 Moody 33s	GBP 17,950	Rupert	Kip Marina Renfrewshire, UNITED KINGDOM
	26' 1978 Hallberg-Rassy 26	GBP 16,500	DORCAS	Kip Marina, UNITED KINGDOM
	24' 2003 Sportina 730 Trailer/sailer	GBP 15,750 (Tax Paid)	MORVEN	Kip Marina Renfrewshire, UNITED KINGDOM
	26' 1980 Oyster 26	GBP 15,000	ANAM CARA	Kip Marina Renfrewshire, UNITED KINGDOM
	23' 1991 Hunter Horizon 23	GBP 12,000	Cowrie	Coming to Kip Boatshow , UNITED KINGDOM
	29' 1975 Scampi 30	GBP 12,000	Phaedra	Kip Marina Renfrewshire, UNITED KINGDOM
	28' 1984 Beneteau First Class 8	GBP 11,995	Fiona	Kip Marina Renfrewshire, UNITED KINGDOM
	19' 1974 Seamaster 19	GBP 2,750	VERONICA	Kip Marina, UNITED KINGDOM

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Power

Photo	Boat	Price	Boat Name	Location
	58' 1998 Trader 575 Signature Sunliner	GBP 235,000	Jacana	Kip Marina Renfrewshire, UNITED KINGDOM
	50' 1997 FAIRLINE SQUADRON 50	GBP 170,000	Caerketton	Kip Marina Renfrewshire, UNITED KINGDOM
	42' 1999 Fairline Phantom 42	GBP 165,000	Coinneach	Kip Marina Renfrewshire, UNITED KINGDOM
	42' 1988 Grand Banks 42 Classic	GBP 140,000 (Tax Paid)	Kelper of Beaulieu	Kip Marina Renfrewshire, UNITED KINGDOM
	40' 2007 Cruisers Yachts 370 Express	GBP 125,000	BIENVENUE	Kip Marina Renfrewshire, UNITED KINGDOM
	33' 2011 Jeanneau Merry Fisher 10	GBP 83,900	Lady Jane	Kip Marina Renfrewshire, UNITED KINGDOM
	43' 1989 Fairline 43	GBP 69,950	NEW CONCEPT	Kip Marina Inverclyde, UNITED KINGDOM
	39' 1988 Princess 385 Flybridge Cruiser	GBP 59,950	Firefly of Hartlepool	Kip Marina Renfrewshire, UNITED KINGDOM
	35' 1984 Neptunus 106 Flybridge	GBP 59,950	Maid To Measure	Kip Marina Renfrewshire, UNITED KINGDOM
	37' 1996 Bayliner 3587	GBP 54,000	Fair Isle	Kip Marina Renfrewshire, UNITED KINGDOM
	25' 2010 Bayliner 255 Cruiser	GBP 49,995	Black Marlin	Kip Marina Renfrewshire, UNITED KINGDOM
	31' 1997 Fairline Targa 29	GBP 49,950	Finesse	Kip Marina Renfrewshire, UNITED KINGDOM




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Power

Photo	Boat	Price	Boat Name	Location
	33' 2004 Beneteau 331 Oceanis Clipper	GBP 46,500 (Tax Paid)	Struan	Inverkip Renfrewshire, UNITED KINGDOM
	31' 1990 Scarab Excel	GBP 30,000	Flying Scot	Kip Marina Renfrewshire, UNITED KINGDOM
	31' 1985 Sunseeker offshore 31	GBP 23,995	Cassandra	Kip Marina Renfrewshire, UNITED KINGDOM
	30' 1981 Seamaster 30	GBP 19,995	Set Fair	Kip Marina Renfrewshire, UNITED KINGDOM
	26' 1997 Regal 258 Commodore	GBP 17,950	Mariah 2	Kip Marina Renfrewshire, UNITED KINGDOM
	36' 1989 Dunstons of Hesse Converted Harbour Launch	GBP 17,500	Redgull	Kip Renfrewshire, UNITED KINGDOM
	28' 1984 Sunseeker Portofino	GBP 15,950	Sula	Kip Marina Renfrewshire, UNITED KINGDOM
	26' 2000 Maxum 2300	GBP 15,000	Evasion	Kip Marina Renfrewshire, UNITED KINGDOM
	23' 1990 Fairline Sprint	GBP 13,950	ANDANTE	Kip Marina Renfrewshire, UNITED KINGDOM
	26' 1985 Contessa 27	GBP 13,950	Stargate	Inverkip Renfrewshire, UNITED KINGDOM
	23' 1989 Cruisers 224	GBP 9,999	Interlude	Kip Marina Renfrewshire, UNITED KINGDOM
	21' 1989 Invader 210	GBP 9,950	Kernow	Kip Marina Renfrewshire, UNITED KINGDOM



Lying at Rhu Marina



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Sail

Photo	Boat	Price	Boat Name	Location
	57' 1983 Bowman 57	GBP 139,000 (Tax Paid)	Longbow of Argyll	Rhu Argyll & Bute, UNITED KINGDOM
	33' 1981 Sigma 33OOD	GBP 22,000 (Tax Paid)	Carmen	Rhu Argyll & Bute, UNITED KINGDOM













Lying Away from Kip & Rhu



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Sail

Photo	Boat	Price	Boat Name	Location
	52' 2007 Nauticat 515	GBP 499,000	UPCHUCK	Contact Kip re location, UNITED KINGDOM
	50' 1998 Northwind 50	GBP 249,950	GOLD BRAID	Contact Kip, NEW ZEALAND
	40' 2010 Hunter Legend 39	GBP 149,950	Celtic Legend	Gareloch (Summer) Argyll & Bute, UNITED KINGDOM
	51' 1982 Nauticat 52	GBP 120,000	Jandia	Frapa Marina, CROATIA
	47' 1987 Compass 47	GBP 110,000	Sandpiper of Lorne	Oban Argyll & Bute, UNITED KINGDOM
	35' 2008 Archambault A35	EUR 99,000 (Tax Not Paid)	FOOLS GOLD	Ireland, UNITED KINGDOM
	31' 2004 Degerö 31 DS	GBP 76,000 (Tax Paid)	Lazy C	Deganwy Quays Gwynedd, UNITED KINGDOM
	44' 1981 F&C 44 KETCH	GBP 69,995	Vandrad	UNITED KINGDOM
	42' 1989 Tayana 37	GBP 59,950 (Tax Paid)	Capercaillie	Mallaig Highlands, UNITED KINGDOM
	42' 1949 Gaff Cutter motor sailer	GBP 55,000 (Tax Not Applicable)	Martha	Rosneath Argyll & Bute, UNITED KINGDOM
	36' 1999 Jeanneau Sun Odyssey 36.2	GBP 54,995	Eilean Ban	Mallaig, UNITED KINGDOM
	37' 1984 Prout Snowgoose 37	GBP 49,995	Byeplane	Kippford Dumfries and Galloway, UNITED KINGDOM

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Sail

Photo	Boat	Price	Boat Name	Location
	35' 2005 Hunter Legend 33	GBP 49,950	Prascina	Marina Baie Des Anges, FRANCE
	32' 1979 LM 32	GBP 44,950	Nordlys	Craobh Haven Argyll & Bute, UNITED KINGDOM
	36' 1989 MG CS36	GBP 41,000	Aaroura	Greencastle Co.Donegal , UNITED KINGDOM
	40' 1967 Laurent Giles Salar 40	GBP 39,500 (Tax Not Applicable)	Sinbad the Salar	Morgat Marina, Crozon, Brest, FRANCE
	35' 1989 Beneteau 35S5	GBP 29,995	Restless of Largs	Crinnan Argyll & Bute, UNITED KINGDOM
	35' 1980 Trident Warrior 35	GBP 29,500	Pennine Warrior	Tighnabruaich, UNITED KINGDOM
	22' 2007 Beneteau 21.7	EUR 28,000	Eigg	Tenerife, SPAIN
	33' 1973 coaster 33 Ketch Motor Sailer	GBP 24,950 (Tax Paid)	Tamalin	Rosneath Argyll & Bute, UNITED KINGDOM
	29' 1991 Colvic Sailer 296	GBP 24,000	ARCTIC FOX	Troon, UNITED KINGDOM
	31' 1977 Nicholson 31	GBP 19,995	Barquito	Eyemouth Scottish Borders, UNITED KINGDOM
	33' 1978 Westerly Renown	GBP 16,000	Caladh	FRANCE
	30' 1978 Moody 30	GBP 15,400	Blue Velvet	Craobh Haven Argyll & Bute, UNITED KINGDOM

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Sail

Photo	Boat	Price	Boat Name	Location
	25' 1977 Cobra 750	GBP 8,000	Domino	Inchinnan Renfrewshire, UNITED KINGDOM






Lying Away from Kip & Rhu



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Power

Photo	Boat	Price	Boat Name	Location
	41' 1996 Fairline Phantom 40	GBP 105,000	Obsession	Bangor County Down, UNITED KINGDOM
	52' 1975 Robertson 52(GLWatson Design)	GBP 37,500	Fulmar 4	Glasson Dock, UNITED KINGDOM
	21' 2002 Wellcraft 22 Walkaround	GBP 22,500	Naughtica	Clyde Argyll & Bute, UNITED KINGDOM
	25' 1983 Hardy 25	GBP 18,750	Salve Nauta	Dumbarton Renfrewshire, UNITED KINGDOM
	25' 1997 Hardy Seawings 254	GBP 17,950	'Con Amore'	North Ayrshire, UNITED KINGDOM

CHECKLIST FOR BUYING A USED BOAT

Is the dealer/boat builder a member of ABYA / BMIF?

Ask the boat builder or dealer for details of the deposit and stage payment required?

Are you buying from reputable dealer?

Is the boat builder/dealer using ABYA / BMIF approved contracts?

Is the specification and any additional equipment agreed?

Is the price fixed?

Is the delivery guaranteed?

Is the boat CE marked if required?

At what stage does the boat become yours and when do you become responsible for the insurance?

Does the seller ensure clear title and, if so, how?

What documentation will be provided?

If buying with marine finance will the bank arrange registration for you?

MUST BE COMPLETED FULLY

NAME.....
ADDRESS.....

.....
POSTCODE.....

TEL.....
EMAIL.....
INTERESTED IN.....

.....
Power/Sail.....
Fin/Shoal/Lift.....
Min/Max.....
Present Boat.....
Lying.....
Age..... Value.....

Notes:

Lombard Quote
Navigators & General Quote
Kip Marina
Prize Draw

Prize Draw sponsored by Seatrek Marine Services
Win an exciting 2 hr RIB charter on our Camel Rib for 5 persons. To be taken by 31 March 2016
NOT REDEEMABLE FOR CASH.
ALL WATERPROOFS & LIFE JACKETS WILL BE SUPPLIED
Contact Seatrek Marine Services 01475 520381 / info@seatrektraining.co.uk



This Information will be stored electronically.
Please indicate by ticking the box you are happy for your details to be passed to the third parties above only if requested and to be used so that any relevant information can be sent to you.



Thinking about buying a boat?

We provide marine asset finance.
Visit lombard.co.uk/marine for more information.
Security may be required. Product fees may apply.

NAVIGATORS & GENERAL
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